



# City of Bowie

2614 Kenhill Drive  
Bowie, Maryland 20715

## MEMORANDUM

**TO:** City Council

**FROM:** David J. Deutsch  
City Manager

**SUBJECT:** Gallant Fox Lane Forest Mitigation Bank Implementation  
R-10-09

**DATE:** February 26, 2009

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A legal notice advertising a Request for Proposals (RFP) for contracting services for the implementation of the Church Road Park Forest Mitigation Bank was placed and the RFP responses were due on Friday, February 20, 2009. The following bid proposals were received:

- |    |  |             |
|----|--|-------------|
| 1. | GREENSKEEPER Environmental, LLC<br>Ashton, MD                    | \$21,854.00 |
| 2. | Environmental Quality Resources, LLC<br>Arbutus, MD              | \$29,216.80 |
| 3. | American Turf<br>Davidsonville, MD                               | \$31,940.00 |
| 4. | Patriot Land and Wildlife Management Services<br>Barnesville, MD | \$32,981.17 |
| 5. | Denison Landscaping, Inc.<br>Fort Washington, MD                 | \$37,915.00 |
| 6. | Ecological Restoration & Management, Inc.<br>Timonium, MD        | \$38,590.00 |
| 7. | Aqua-niche<br>Marysville, PA                                     | \$47,467.00 |

MAYOR G. Frederick Robinson    MAYOR PRO TEM Todd M. Turner

COUNCIL: Dennis Brady ♦ James L. Marcus ♦ Diane M. Polanich ♦ Isaac C. Trowth ♦ Geraldine Valentino-Smith    CITY MANAGER: David J. Deutsch  
City Hall    (301) 262-6200    FAX: (301) 809-2402    TDD: (301) 262-5013    WEB: www.cityofbowie.org

Gallant Fox Lane Forest Mitigation Bank  
Award of Bid

8.	Greenbrier Farms Landscaping of MD Woodbine, MD	\$50,798.20
9.	Highway and Safety Services, Inc. Gaithersburg, MD	\$64,261.00

Each bid response was evaluated and scored according to the following criteria:

- Understanding of the Request for Proposals, and the proposed scope of the study (15%)
- Qualifications, capacity and experience of the prospective bidder with comparable projects (35%)
- Availability and type of equipment (10%)
- Reference checks with prior clients (20%)
- Price (20%)

The proposed project will establish a 0.98 acre forest mitigation bank on the property located between the Gallant Fox Access Road and the ezStorage Building, in accordance with the approved Tree Conservation Plan. This project is recommended in the Environmental Infrastructure Action Strategy Plan approved by Council in September, 2007. The scope of work includes digging of individual tree pits and planting a total of 303 native saplings, with biodegradable tree protection, spreading of appropriate seed mixture and annual maintenance/monitoring for a five-year period after planting.

The approved forest mitigation bank involves afforestation of an existing planted area of 0.98 acres that will be upgraded by additional planting to qualify as a forest mitigation bank. The afforestation upgrade area has two (2) planting areas (0.10 acres to be planted with 18, 1" - 1.75" caliper trees and 0.88 acres planted with 263, 1" - 1.75" caliper trees). The project also includes replacement of 22 trees (1" - 1.75" caliper) that are dead/missing from the previous planting, installation of 10 tree conservation signs and 430 linear feet of 3-rail, split rail fencing with wire mesh backing.

Assuming an average market rate of return for an easement, the City would gain approximately \$38,400 in new revenue from the mitigation bank. Committing the property to environmental enhancement purposes is consistent with Council's long-term goals, the project is compatible with the adjacent, environmentally sensitive wetland area and the afforestation will establish more effective visual buffering of the adjacent storage facility.

Gallant Fox Lane Forest Mitigation Bank  
Award of Bid

After a careful review of the bids submitted, staff determined that GREENSKEEPER Environmental, LLC submitted the lowest, most responsive, responsible bid. Funding for this project is available in the FY 2009 Approved City Budget, appearing in Budget Year 1 of FY 2009-2014 Capital Improvements Program.

I concur with the above recommendation and request Council's approval of Resolution R-10-09, which is attached.

Attachment

p:/coastalcommunitiesII/gallantfoxcontractorbidmemo

**RESOLUTION**  
**OF THE COUNCIL OF THE CITY OF BOWIE, MARYLAND**  
**ACCEPTING BID PROPOSAL FOR CONTRACTOR SERVICES FOR**  
**THE IMPLEMENTATION OF THE GALLANT FOX LANE**  
**FOREST MITIGATION BANK**

**WHEREAS**, pursuant to Section 61 of the City Charter, a Request for Proposals (RFP) was issued for contracting services for the implementation of the Gallant Fox Lane Forest Mitigation Bank in accordance with the approved Tree Conservation Plan (TCP II/16/06/01) and the recommendations of the City's Environmental Infrastructure Action Strategy Plan; and,

**WHEREAS**, the proposed project will establish a 0.98 acre forest mitigation bank in an existing landscaped parcel, which is adjacent to an environmentally sensitive wetland area, and is located between Gallant Fox Access Road and the ezStorage warehouse facility; and,

**WHEREAS**, the City received nine (9) proposals ranging from \$21,854.00 to \$64,261.00 and funding for this project is available in the FY 2009 Approved City Budget; and,

**WHEREAS**, after a careful review by City staff of the nine (9) proposals submitted, it was determined that GREENSKEEPER Environmental, LLC had submitted the lowest, most responsive, responsible bid, meeting all the requirements of the RFP, in the amount of \$21,854.00.

**NOW, THEREFORE BE IT RESOLVED**, by the Council of the City of Bowie, Maryland, that the Council hereby accepts the bid proposal of GREENSKEEPER Environmental, LLC for contracting services related to the implementation of the Gallant Fox Lane Forest Mitigation Bank and authorizes the City Manager to sign a contract therefor with GREENSKEEPER Environmental, LLC in the amount of \$21,854.00.

**INTRODUCED AND PASSED** by the Council of the City of Bowie, Maryland, at a Regular Meeting on March 2, 2009.

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G. Frederick Robinson, Mayor

Attest:

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Pamela A. Fleming, City Clerk