

---

**M E M O R A N D U M**

---

**DATE:** April 19, 2010  
**TO:** City Council  
**FROM:** David J. Deutsch, City Manager  
**RE:** 4th of July Fireworks Display Award R-24-10

In February 2010, a Request for Proposals (RFP) to provide the City of Bowie with \$25,000 fireworks displays for July 4, 2010 and July 4, 2011 was published. The RFP asked that the fireworks program be limited to a variety of 4" and 5" aerials. Aerial shells are specified due to the layout of Allen Pond Park and the limited visibility caused by surrounding trees. Also requested were 15 salutes and 15 colored smoke aerials for daytime shooting. Four companies responded.

	<b>1- 3" shells</b>	<b>2-3" shells</b>	<b>4" shells</b>	<b>5" shells</b>	<b>Salutes</b>	<b>Colored Smoke</b>
Bay Fireworks Farmingdale, NY	0	0	1,000	70 0	2,465	15
Zambelli New Castle, PA	0	0	876	27 5	0	0
Pyrotecnico New Castle, PA	0	0	816	30 0	1,900	0
Fireworks Productions, Inc. Maryland Line, MD	50 0	2,400	384	29 0	0	0

Staff reviewed the submissions and recommends awarding the contract to Bay Fireworks. Their proposal is most responsive to the RFP, as it offers the greatest number of specified shells. Staff contacted eight current users of Bay Fireworks. All were very pleased with the service and quality of the product provided by Bay Fireworks.

**RECOMMENDATION**

Staff recommends the awarding of a two-year contract to Bay Fireworks in the amount of \$25,000 per year. Your approval of Resolution R-24-10 is requested.

DJD/MC

Attachment

**RESOLUTION**

**OF THE COUNCIL OF THE CITY OF BOWIE, MARYLAND**  
**AWARDING THE BID FOR THE 2010 & 2011 4<sup>TH</sup> OF JULY**  
**FIREWORKS DISPLAY**

**WHEREAS**, the City hosts a 4<sup>th</sup> of July fireworks display each year; and

**WHEREAS**, the City budgets \$25,000 for a 4<sup>th</sup> of July fireworks display;

and

**WHEREAS**, Section 61 “Purchasing and Contracting” of the Charter of the City of Bowie requires that all expenditures for materials and contractual services involving more than \$10,000 be made on a written contract and be advertised for sealed bids; and

**WHEREAS**, in response to the Request for Proposals the City received four (4) proposals; and

**WHEREAS**, after a careful review of the proposals, it was determined that Bay Fireworks submitted an attractive proposal to the City and is a responsible bidder; and

**WHEREAS**, it is in the best interest of the City to enter into a contract with Bay Fireworks for the 2010 & 2011 4<sup>th</sup> of July fireworks displays.

**NOW THEREFORE, BE IT RESOLVED** by the Council of the City of Bowie, Maryland that:

**Section 1.** The City hereby accepts the proposal of Bay Fireworks for the 2010 & 2011 4<sup>th</sup> of July fireworks display.

**Section 2.** The City Manager is hereby authorized to sign a contract, in substantially the same form as the attached hereto as Exhibit A, with Bay Fireworks for the 2010 & 2011 4<sup>th</sup> of July Fireworks display in the amount of \$25,000 per year.

**INTRODUCED AND PASSED** by the Council of the City of Bowie, Maryland at a Regular Meeting on May 3, 2010.

WITNESS:

THE CITY OF BOWIE, MARYLAND

\_\_\_\_\_  
Pamela A. Fleming  
City Clerk

\_\_\_\_\_  
G. Frederick Robinson, Mayor