

## MEMORANDUM

TO: City Council

FROM: David J. Deutsch  
City Manager

SUBJECT: *Status Report*

DATE: September 19, 2013

### *Status Report*

1. Hydrant Replacement

The Utilities Division of the Public Works Department is in need of 4' hydrant inserts, 4' 6" complete hydrants, and 6" gate valves as part of its FY14 Hydrant Replacement program. The Public Works Department located a contract for Kennedy Hydrants and Valves with HD Water Supply Waterworks, LTD through City of Rockville (RFP #20-12), upon which we will be able to piggy back. We intend to issue a purchase order to HD Water Supply, LTD in the amount of \$45,023.97. This is within the FY14 budgeted amount of \$50,000.

As provided in Section 62 of the City Charter, this will serve as the required seven (7) day notice of intent to purchase these hydrants and valves.

2. Bowie Business Innovation Center (Bowie BIC)

Our incubator will soon be offering the extended services of the Maryland Women's Business Center via its new partnership with Rockville Economic Development Incorporated (REDI). Two press releases are attached that provide further explanation.

3. Purchase of Electronic/Solar Message Board for the Police Department

The Adopted Fiscal 2014 Budget has allocated \$40,000 for the procurement of two (2) Electronic Message Boards. Staff has reviewed bids for this item and found a current State of Maryland Contract (Purchase Order #001B3400417) which will be honored by QPR Shop Worx, based in Alpharetta, Georgia. The total cost for two (2) Electronic Message Boards is \$31,222. Section 62 of the City Charter allows for cooperative bidding between COG members. This notice will serve as the seven-day notice to City Council of the intention to make such a purchase.

4. National Recreational Trails Grant

The City has received a \$40,000 grant from the Maryland State Highway Administration toward construction of the Jericho Park segment of The Bowie Heritage Trail. Funding comes from the National Recreational Trails program and will help to offset construction costs when the City undertakes construction of the trail in FY 2015. The project will complete a key part of The Heritage Trail system, linking the residential areas of Old Town Bowie and Adnell Woods to recreational facilities at Jericho Park. The trail will also provide access to the planned mixed-use development and MARC train station at Bowie State University. The City's original request was for \$80,000; however, due to the grantor's need to accommodate a high number of grant recipients, the amount was reduced to \$40,000

DJD/JLF/adf



**PRESS RELEASE**  
**September 18, 2013**  
**FOR IMMEDIATE RELEASE**

**MEDIA CONTACT**  
Pam Clark, Clark Concepts, LLC.  
301-340-7445

## **Maryland Women's Business Center Designated a SBA Women's Business Center**

Rockville, MD – The Maryland Women's Business Center and Rockville Economic Development, Inc. (REDI) announce the award of a grant from the U.S. Small Business Administration (SBA) Office of Women's Business Ownership. The grant recognizes the Maryland Women's Business Center as a federally-designated host of an SBA Women's Business Center, part of the SBA's vast network of business support.

The designation and related grant of \$136,514 per year for five years, helps the Maryland Women's Business Center's to support women in starting and growing successful businesses throughout the region. The Maryland Women's Business Center plans to expand its reach into Prince George's, Howard and Frederick Counties.

"Women make this country run as business owners, entrepreneurs, politicians, mothers and more. The women that come to the Maryland Women's Business Center are smart, creative, and unique entrepreneurs. These funds in the federal checkbook will help ensure these entrepreneurs can turn their business ideas into reality, supporting jobs today and jobs tomorrow," said Senator Mikulski, Chairwoman of the Senate Appropriations Committee which funds the U.S. Small Business Administration. "Economic recovery and job creation go hand in hand with small businesses' success. I'm committed to ensuring Maryland businesses have the tools they need to succeed."

"I am pleased to have played a part in securing federal funding from the Small Business Administration for the Maryland Women's Business Center in Rockville. This is a perfect example of the valuable role that targeted federal funding can play in generating local capacity," said Senator Ben Cardin, a member of the Senate Small Business Committee. "As a Marylander I am proud of the role that entrepreneurs play in driving our economy and I am confident that this funding will enable our future job creators to overcome the challenges associated with starting and growing a business."

"I am very proud of the Maryland Women's Business Center, which has done outstanding work to strengthen women-owned enterprises since its inception in 2010. I was pleased to work with the MWBC and our congressional delegation in support of this important SBA designation. This designation and grant will allow them to expand their reach to a broader and more diverse group of women and ensure that new small businesses have the knowledge, resources, and contacts they need to succeed. MWBC's

success is a win for both the state and national economies, fostering growth, innovation, and job creation in our community,” said Congressman Chris Van Hollen.

“As a former entrepreneur who believes strongly that we should expand opportunities for women in business, I am heartened to see that the U.S. Small Business Administration (SBA) is offering significant support to the Maryland Women’s Business Center,” said Congressman John K. Delaney. “This is good news for Maryland and good news for the many talented businesswomen in our region, especially because funding from the SBA will help the Maryland Women’s Business Center further expand into Frederick County. I believe strongly in developing the I-270 Corridor as a regional economic engine, and look forward to working with the Maryland Women’s Business Center to help Maryland businesses grow.”

Maryland Congressman John Sarbanes commented, “I am very pleased that the Maryland Women’s Business Center is being formally recognized by the U.S. Small Business Administration (SBA). Expanding small business ownership helps grow our economy and expand job opportunities. The SBA has tremendous resources to help women business owners succeed across the State of Maryland.”

“We are very pleased that the first expansion of the Rockville-based Maryland Women’s Business Center (MWBC) program will be to Prince George’s County and to our newest business incubation program, the Bowie Business Innovation Center (Bowie BIC) at Bowie State University,” said Prince George’s County Council Member Ingrid M. Turner (District 4). “The availability of MWBC programs at Bowie BIC will be a catalyst for the increased development and growth of women-owned businesses in Prince George’s County.”

“SBA support will enable us to reach and help more women,” says Lori Gillen, Managing Director of the MWBC. “Collaboration with other women’s organizations, business groups, funders, government, professional service providers, and volunteers has enabled us to build a program that helps women develop strong businesses positioned for long-term growth in our community.”

###

#### **About The Maryland Women’s Business Center**

*MWBC was established in 2010 as a program of the non-profit Rockville Economic Development, Inc. (REDI) to help people throughout the region start and build successful women-owned enterprises that are positioned for long-term growth. MWBC conducts specialized training, offers individual business counseling, and provides unique resources. Our special initiatives include a Childcare Business Development Program and StartRight! Women’s Business Plan Competition.*

#### **About Rockville Economic Development, Inc.**

*REDI is a non-profit public-private partnership funded by the City of Rockville to strengthen and broaden the city's economic base through business recruitment, retention, and expansion programs. From accessing funding sources to workforce development; educational programming to market intelligence; advisory services to introductions to key decision-makers; REDI helps companies grow by providing knowledge, access, resources, and direction to companies at all stages of growth. REDI offers its resources to the community free-of-charge, and welcomes inquiries and referrals. For more information, contact 301-315-8096 or visit [www.RockvilleREDI.org](http://www.RockvilleREDI.org).*



**PRESS RELEASE**  
**September 18, 2013**  
**FOR IMMEDIATE RELEASE**

**MEDIA CONTACT**  
Lisa S. Smith, Executive Director  
Bowie Business Innovation Center  
301-524-5654

## **Maryland Women’s Business Center Designated an SBA Women’s Business Center and Expands its Program to Prince George’s County**

Bowie, MD – The Maryland Women’s Business Center (MWBC) and Rockville Economic Development, Inc. (REDI) announce the award of a grant from the U.S. Small Business Administration (SBA) Office of Women’s Business Ownership which recognizes the MWBC as a federally-designated host of an SBA Women’s Business Center, and provides resources to enable the first expansion of the MWBC program to be to the Bowie Business Innovation Center (Bowie BIC) business incubation program located at Bowie State University in Prince George’s County later this year.

The SBA designation and related grant of \$136,514 per year for five years, helps the Maryland Women’s Business Center support women interested in starting and growing successful businesses throughout the region. The Maryland Women’s Business Center plans to expand its reach beyond Montgomery and now Prince George’s County into Howard and Frederick Counties in the future.

“We are very pleased that the first expansion of the Rockville-based Maryland Women’s Business Center (MWBC) program will be to Prince George’s County and to our newest business incubation program, the Bowie Business Innovation Center (Bowie BIC) at Bowie State University,” said Prince George’s County Council Member Ingrid M. Turner (District 4). “The availability of MWBC programs at Bowie BIC will provide student internship opportunities and be a catalyst for the increased development and growth of women-owned businesses in Prince George’s County.”

“The Bowie Business Innovation Center (Bowie BIC) is an important economic development resource for the City of Bowie and we are delighted that the Bowie BIC will expand its business incubation program to offer Maryland Women’s Business Center programs to the growing number of women entrepreneurs in the Bowie area,” said G. Frederick Robinson, Mayor of Bowie. “More than 40 percent of our businesses are women owned firms and we would like to see that number increase.”

“This exciting, new collaboration with the Maryland Women’s Business Center (MWBC) will enable us to reach more women and help us leverage our existing public/private partnerships to create a strategic program focus on women-owned businesses in Prince George’s County,” said Lisa S. Smith Executive Director of the Bowie Business Innovation Center. “It also positions the Bowie Business Innovation Center (Bowie BIC) as a leading business incubation program for growth oriented companies in our community,”

###

### **About The Maryland Women's Business Center**

*MWBC was established in 2010 as a program of the non-profit Rockville Economic Development, Inc. (REDI) to help people throughout the region start and build successful women-owned enterprises that are positioned for long-term growth. MWBC conducts specialized training, offers individual business counseling, and provides unique resources. Our special initiatives include a Childcare Business Development Program and StartRight! Women's Business Plan Competition.*

### **About Rockville Economic Development, Inc.**

*REDI is a non-profit public-private partnership funded by the City of Rockville to strengthen and broaden the city's economic base through business recruitment, retention, and expansion programs. From accessing funding sources to workforce development; educational programming to market intelligence; advisory services to introductions to key decision-makers; REDI helps companies grow by providing knowledge, access, resources, and direction to companies at all stages of growth. REDI offers its resources to the community free-of-charge, and welcomes inquiries and referrals. For more information, contact 301-315-8096 or visit [www.RockvilleREDI.org](http://www.RockvilleREDI.org).*

### **About The Bowie Business Innovation Center (Bowie BIC)**

*Bowie BIC is a non-profit business incubation program which has been located at the Center for Business at Bowie State University since 2012. Bowie BIC targets growth-oriented professional service firms. Bowie BIC has a dual mission. First, to spur economic development and retain business growth in the Greater Bowie community and Prince George's County by helping its clients accelerate their company growth through mentoring, training and networking programs at Bowie BIC. Second, to provide experiential learning opportunities for Bowie State University students through internship programs and entrepreneurial activities. Bowie BIC is a public-private partnership, which is funded by the Prince George's County Council, the City of Bowie, corporate sponsors and client fees. For more information, contact 301-383-1550 or visit [www.bowiebic.com](http://www.bowiebic.com).*